



agrichem[®]
india



Challenging Career Opportunities in Agribusiness

Agrichem Getax India Private Limited, is a company established in pursuance with a joint venture between Agrichem Australia and Getax International to market liquid fertilizers and plant nutrition services in India.

The company seeks a senior technical manager with significant experience and exceptional skills in nutrition and plant physiology.

Senior Technical Manager – Plant Nutrition

Location: Negotiable

Reporting to: Chief Executive – India

Job profile:

- Planning and implementation of field and university/institutional trials
- Mentoring and managing the professional development of company agronomy staff
- Identification of crops and preparation of crop programmes
- Designing and implementation of trials
- Preparation of trial reports and documentation of ROI
- Oversee research and programme development to deliver new and customized solutions to clients
- Data analysis and presentation for promoting liquid fertilizers
- Preparation of power point presentations as a tool to promote liquid fertilizers at market place and in farmer fields
- Preparation of crop literature and publicity material in co-ordination with agronomists/marketing managers
- Organizing seminars, farmer meets, field days, field visits
- Foster relationships with farmers to ensure all opportunities to expand Agrichem Getax India business
- Contacting corporate/progressive farms for business promotion
- University and institutions contacts for identifying new avenues
- Prepare farmer data bank and follow-up for programme implementation

(Contd)

Qualification/Experience/skills

- Doctorate in Plant Physiology
- Exposure in plant nutrients promotion and experience of 10–15 years
- Ability to understand the products, services, seasonal timing and general requirements of the specified area
- Sound administrative and organizational skills
- Competency in using computers including Microsoft Word, Excel and Power Point
- Excellent written and oral communication skills
- Valid driving license and passport

Desirable

- Experience in crop nutrition
- Knowledge of the Indian horticulture and agriculture business environment
- Experience and confidence in working with senior business, industry and government officials

This Position offers exciting career opportunity with a world leading liquid fertilizer manufacturing and agricultural services company. A competitive remuneration package will be offered to the right candidate.

What we are looking for in the candidates

Professional traits

- Confidence and integrity in all dealings
- Ability to undertake duties as required to support the objectives of Agrichem Getax India
- Conduct all programmes within approved expenditure budget as amended from time to time in accordance with the company's short and long term goals
- Undertake duties in accordance with company guidelines and other applicable legal and statutory regulation

Personal traits

- Be considerate, good humoured and co-operative, so contributing to a harmonious team
- Be a nutrition thought leader
- Good mentoring and communication skills
- Commercial, creative, affable, self starter and honest
- Commit to continual improvement of best practice individually and for the whole team
- Promote the vision, mission, products and personnel of Agrichem Getax India in a positive light to all the stakeholders
- The CVs should be sent to johns@agrlichem.com.au and info@agrlichem.co.in

Agrichem Getax India Private Limited

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